

The Fortinet logo consists of the word "FORTINET" in a bold, white, sans-serif font. The letter "O" is replaced by a red square containing a white grid pattern. The background features a dark gray grid of squares, some of which are semi-transparent, and several solid red horizontal bars of varying lengths are scattered across the scene.

**FORTINET**

**Cybersecurity,  
Everywhere You Need It**

# Fortinet is one of the largest cybersecurity companies in the world.



*Founded:* **October 2000**

*Founded by:* **Ken Xie and Michael Xie**

*Headquarters:* **Sunnyvale, CA**

*Fortinet IPO (FTNT):* **November 2009**

*Listed in both:* **NASDAQ 100 and S&P 500 Indices**

*Member of:* **2023 Dow Jones Sustainability World and North America Indices**

Global Customer Base

**730K+**

Customers

**>50%**

Global Firewall Shipments

2023 Billings

**\$6.4B+**

*(as of Dec. 31, 2023)*

**~\$2.5B+**

Investment in Innovation since 2017, with 91% R&D  
*(as of Dec. 31, 2023)*

Market Capitalization

**\$44.5B**

*(as of Dec. 31, 2023)*

Security Investment Grade Rating:

**BBB+ Baa1**

# Cybersecurity Platform Journey

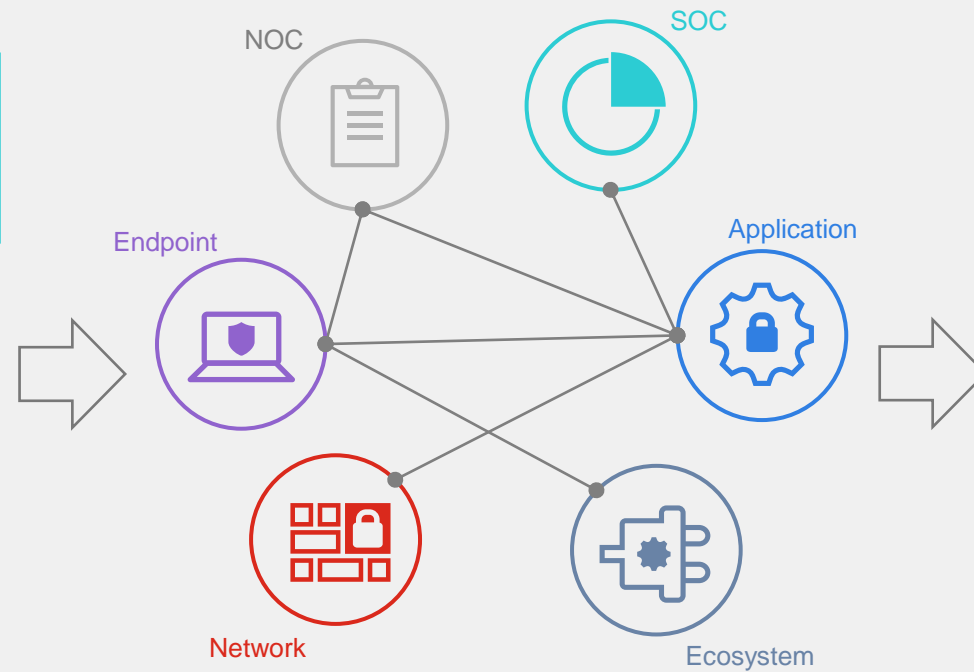
Vendor Rationalization



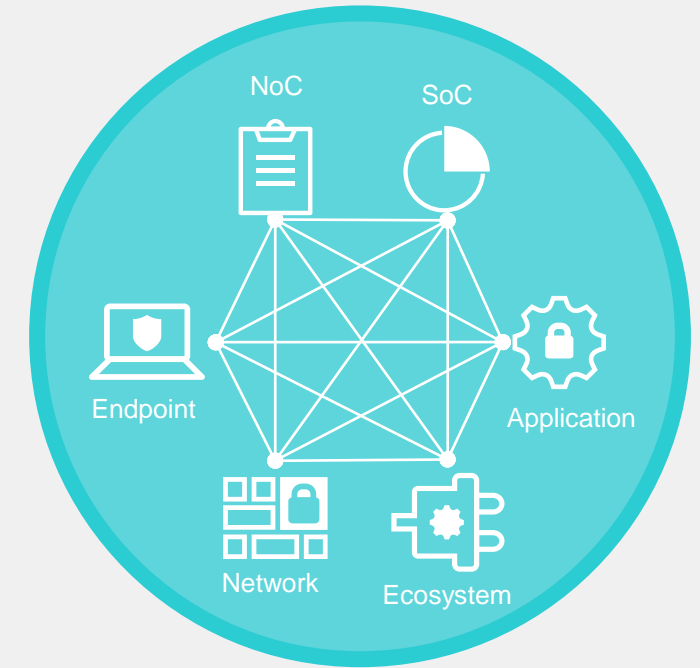
**30+ Vendors**



**10 Vendors**



**2-3 Platforms**



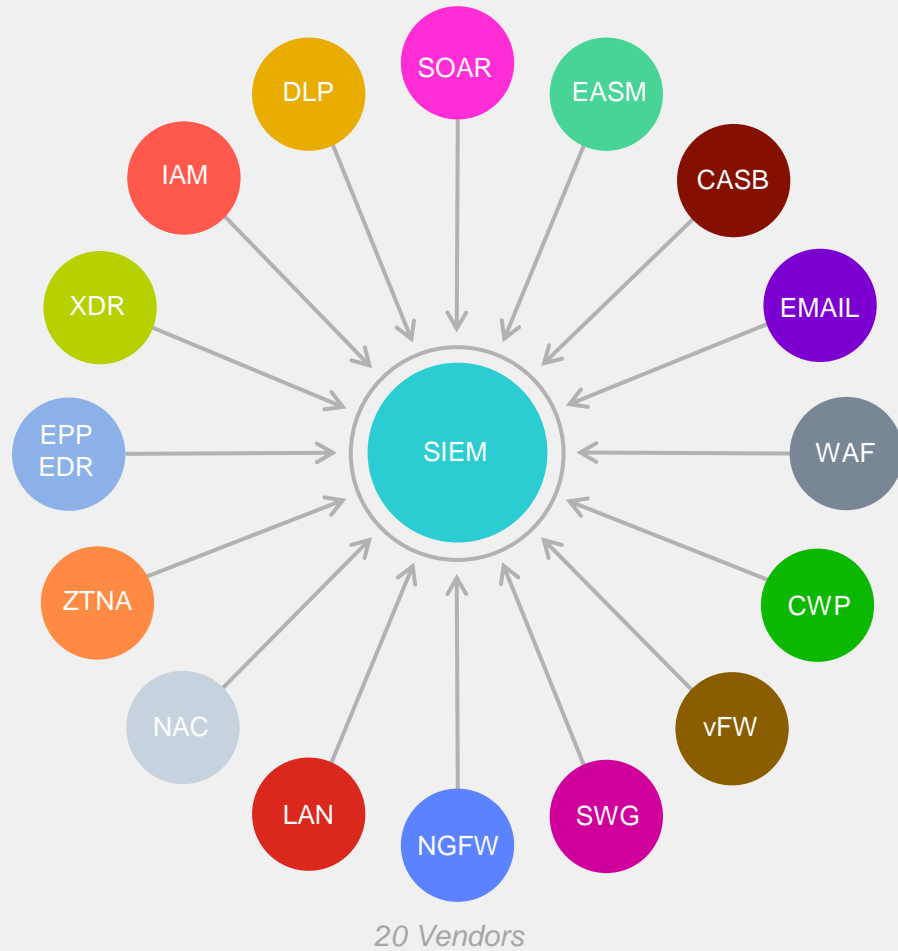
Your Journey to SOC Automation Maturity



# Consolidation of Security Point Product Vendors

Gartner Cybersecurity Mesh Architecture (CSMA)

## Cybersecurity Point Products



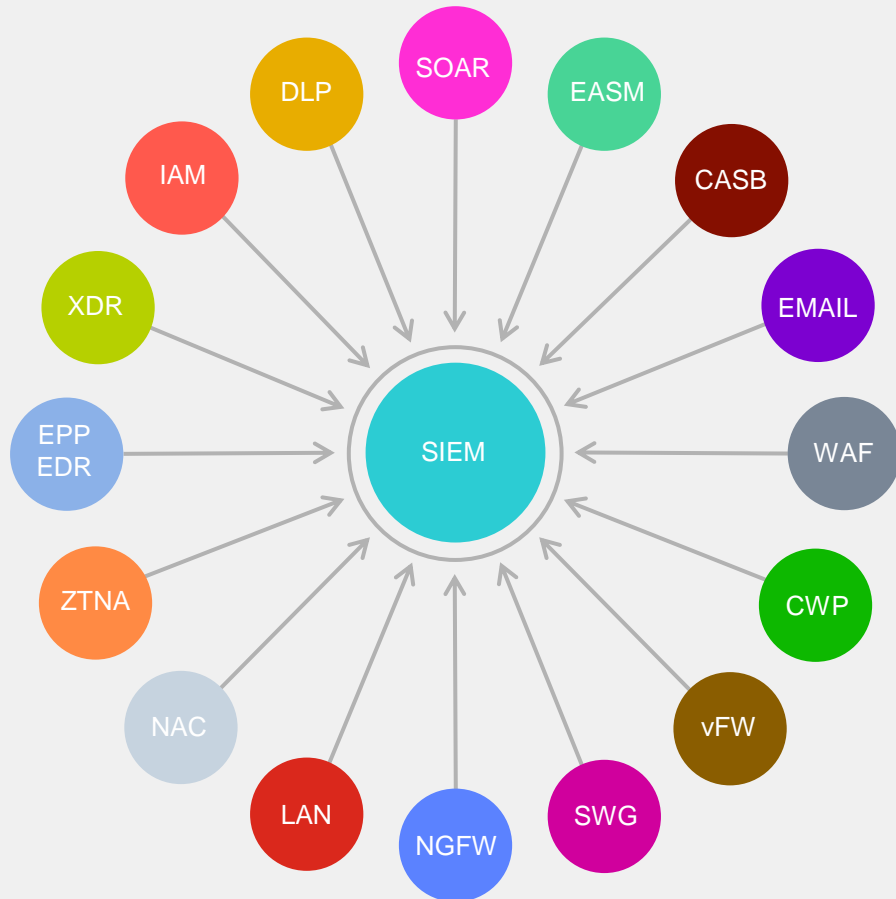
20 Vendors



# Consolidation of Security Point Product Vendors

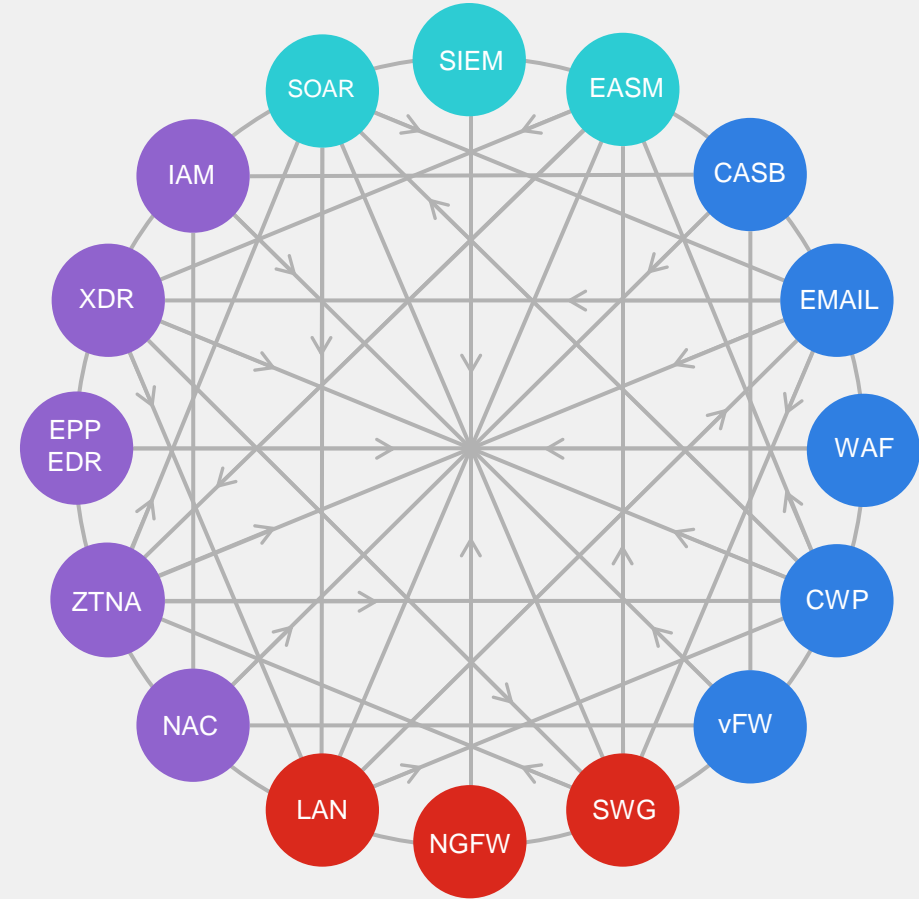
Gartner Cybersecurity Mesh Architecture (CSMA)

### Cybersecurity Point Products



20 Vendors

### Cybersecurity Platform Approach



4-6 Platforms



# Fortinet Security Fabric

## Broad

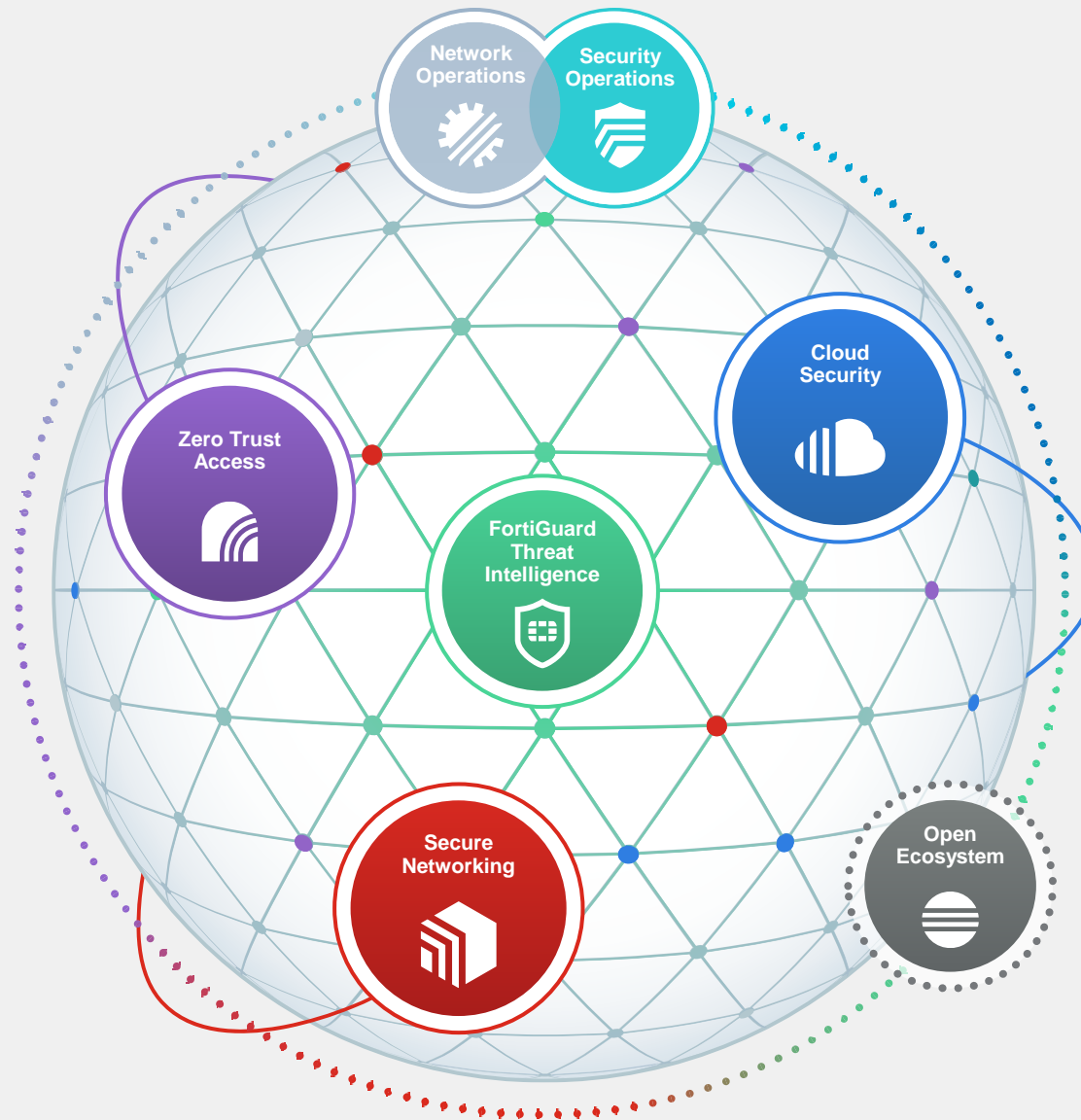
Visibility and protection of the entire digital attack surface to better manage risk

## Integrated

Solution that reduces management complexity and shares threat intelligence

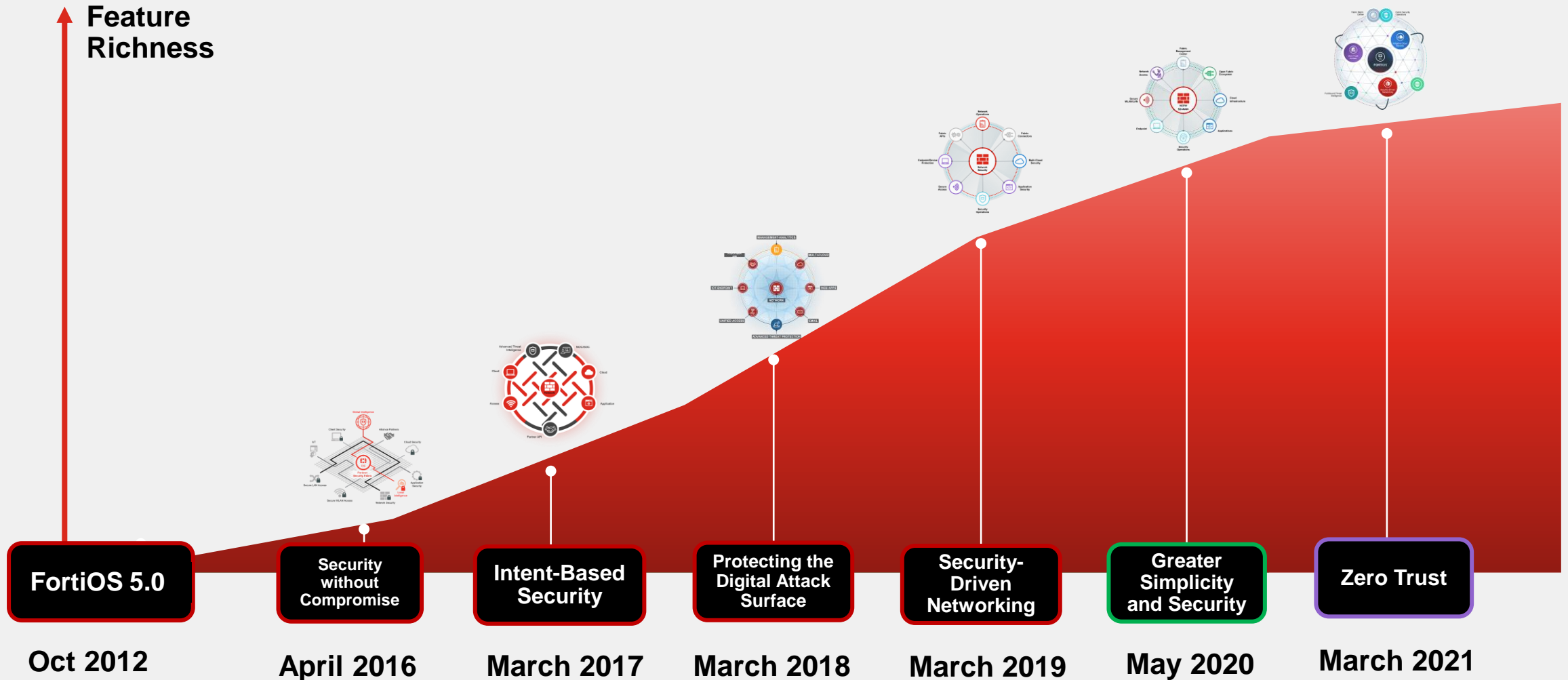
## Automated

Self-healing networks with AI-driven security for fast and efficient operations



# Evolution of the Fortinet Security Fabric

A cybersecurity mesh platform with over +10 years in the making



# Secure Networking

Foundation for the convergence of networking and security technologies



- FortiGate Firewall**
- Next-Generation Firewall
  - Internal Segmentation
  - Hyperscale Firewall



- FortiAP**
- Indoor
  - Outdoor



- FortiSwitch**
- Campus/Branch
  - Data Center



- FortiNAC**
- Zero Trust for Devices
  - User Access Control
  - Guest Access Control



- Linksys HomeWRK**
- Home Network



- FortiGate SD-WAN**
- WAN Edge device
  - Application Steering
  - Advanced Routing
  - Cloud On-Ramp



- FortiExtender**
- LTE/5G WWAN Gateway
  - SD-Branch



- FortiProxy**
- Secure Web Gateway
  - On Premises



- FortiSASE SWG**
- Secure Web Gateway
  - Cloud-Delivered



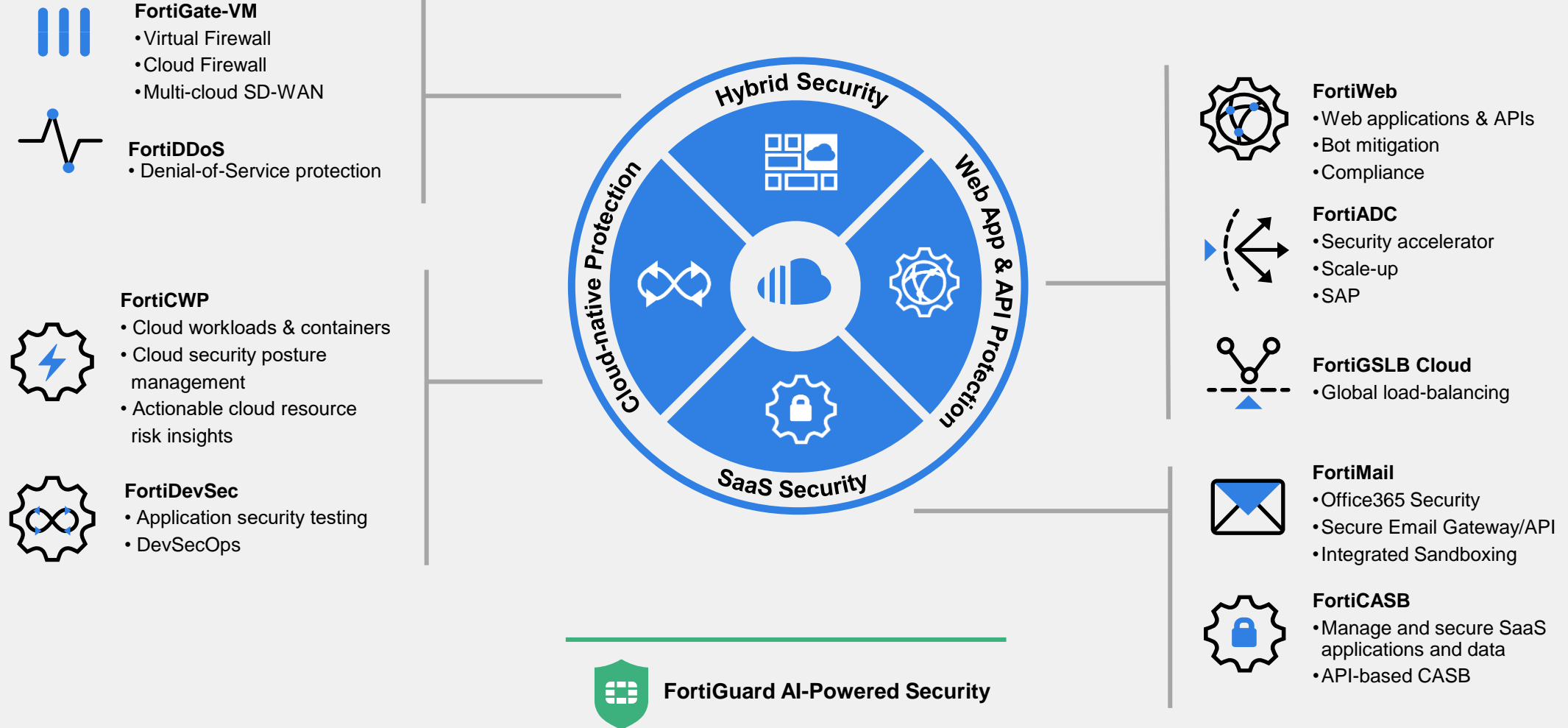
**FortiGuard AI-Powered Security**





# Cloud Security

Consolidation of a hybrid environment



# Security Operations

## Security Consolidation



### FortiGuard AI-Powered Detection

- Vulnerability, IOC, Decoys, IoT/OT Detection



### FortiDeceptor

- Detect reconnaissance
- Engage ransomware
- Identify lateral movement



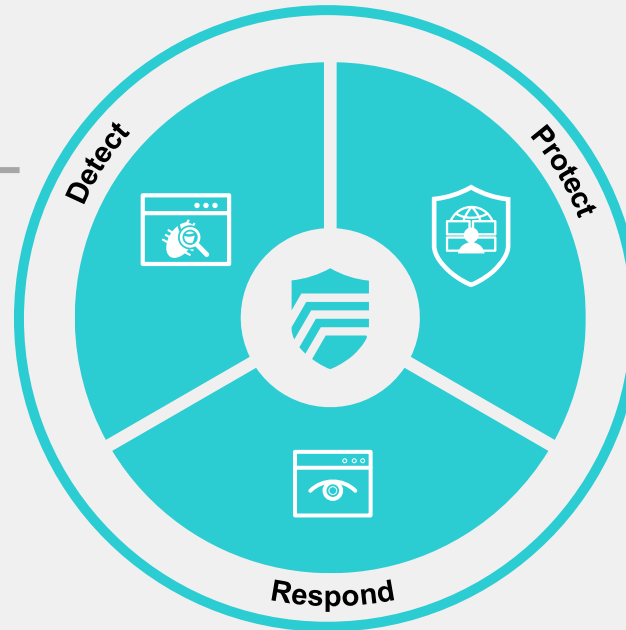
### FortiNDR

- Detect anomalies
- Analyze malware
- Automate response



### FortiRecon

- Map the attack surface
- Detect threat infrastructure



### FortiGuard AI-Powered Protection

- AV, IPS, Botnet, Web Filtering, Anti-spam, App Control, WAF, IoT/OT virtual patching



### FortiClient EPP

- NGAV
- Application Inventory
- Cloud Sandbox



### FortiEDR

- Attack Surface Hardening / NGAV
- EDR / XDR
- Ransomware protection



### FortiSandbox

- Zero-day detection in real time
- Appliance, VM, Hosted, and SaaS



### FortiGuard AI-Powered Response

- Outbreak Detection, XDR, Playbooks.



### FortiAnalyzer

- Fabric Visibility
- Fabric Analytics
- Fabric Automation



### FortiSIEM

- Multi-vendor Visibility
- AI-powered Analytics
- Risk-based Response



### FortiSOAR

- Multi-vendor Automation
- Process Orchestration
- Threat Intelligence Management



### SOC as a Service

- Managed Firewall and Endpoint
- Alert Triage



### Incident Response Service

- Identify & contain incidents
- Scope and remediate



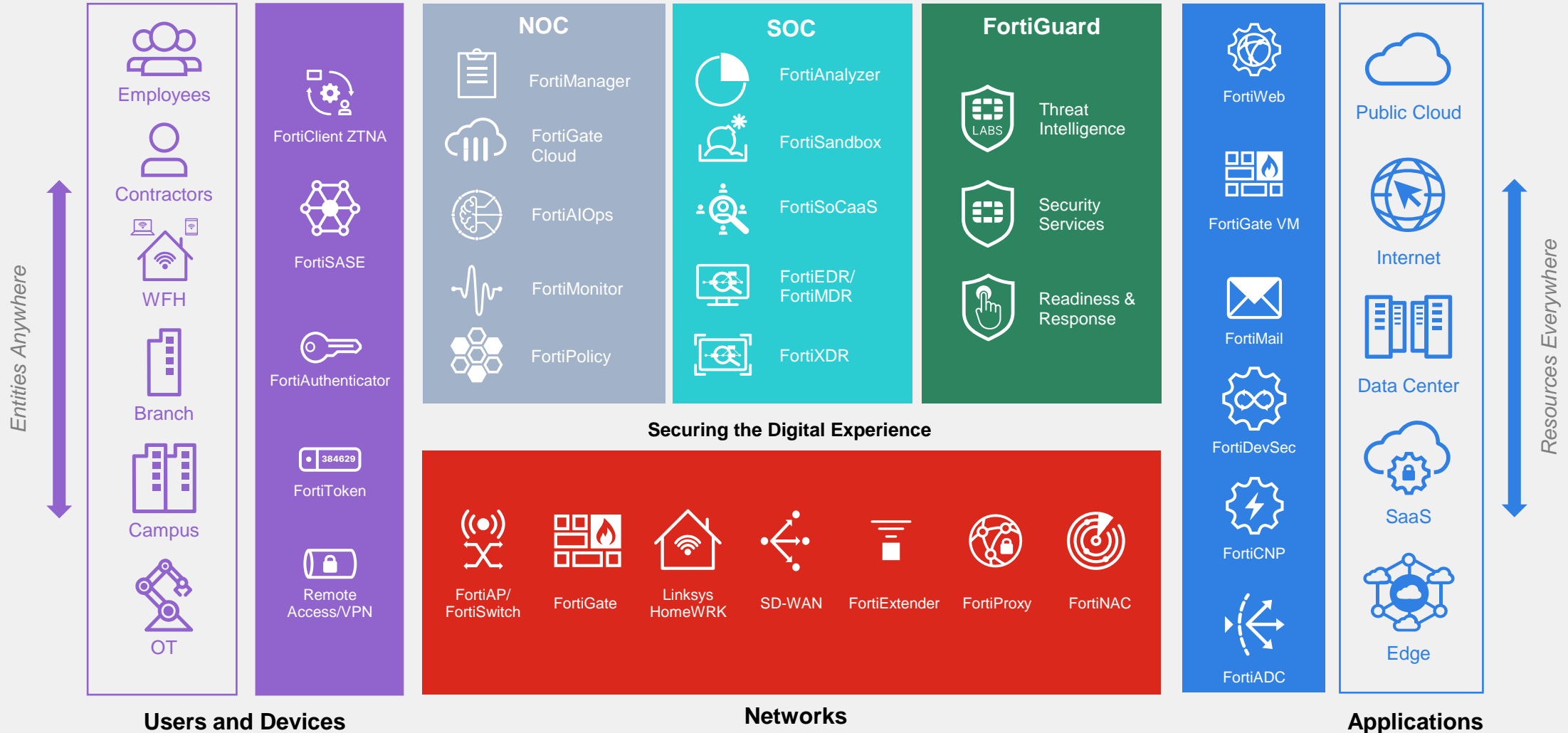
# Digital security, everywhere you need it.

Control and Protect Everyone and Everything on or off the Network

Speed Operations, with AI-powered Automation

Counter Threats, with Coordinated Protection

Secure Any Application Journey on Any Cloud





# Fortinet Security Fabric

The industry's highest-performing integrated cybersecurity mesh platform



Click the icons in this document for additional information



**Fortinet Brochure**  
Highlighting our broad, integrated, and automated solutions, quarterly



**Free Training**  
Fortinet is committed to training over 1 million people by 2025



**Product Matrix**  
Several key data points for top selling solutions, updated monthly



## Secure Networking



**FortiGate**  
NGFW w/ SOC acceleration and industry-leading secure SD-WAN



**Secure SD-WAN**  
Application-centric, scalable, and Secure SD-WAN with NGFW



**FortiExtender**  
Extend scalable and resilient LTE and LAN connectivity



**FortiAP**  
Protect LAN Edge deployments with wireless connectivity



**FortiSwitch**  
Deliver security, performance, and manageable access to data



**FortiProxy**  
Enforce internet compliance and granular application control



**FortiSolator**  
Maintain an "air-gap" between browser and web content



**FortiFone**  
Robust IP Phone array w/ key dedication and HD Audio



**FortiVoice**  
All-inclusive enterprise-class communication management



**FortiCamera**  
Centrally-managed HDTV-quality security coverage reliability



**FortiRecorder**  
Agnostic camera recorder with flexible network integration



## Application Security



**FortiGate VM**  
NGFW w/ SOC acceleration and industry-leading secure SD-WAN



**FortiDDoS**  
Machine-learning quickly inspects traffic at layers 3, 4, and 7.



**FortiCNP**  
Secure cloud workloads with integrated cloud-native protection



**FortiDevSec**  
Continuous application security testing in CI/CD pipelines



**FortiWeb**  
Prevent web application attacks against critical web assets



**FortiADC**  
Application-aware intelligence for distribution of application traffic



**FortiGSLB Cloud**  
Ensure business continuity during unexpected network downtime



**FortiMail**  
Secure mail gateway to protect against SPAM and virus attacks



**FortiCASB**  
Prevent misconfigurations of SaaS applications and meet compliance



**FortiDAST**  
Automated black-box security testing of production web apps



**FortiGate CNF**  
Enterprise-grade protection on AWS Cloud-Native Firewall



**FortiFlex**  
Scale and adapt with on-demand access to cloud security products



## User & Device Security



**FortiSASE**  
Scalable, Simple, and Secure Access for Remote Workforce



**FortiNAC**  
Enforce dynamic network access control and network segmentation



**ZTA Agent**  
Remote access, application access, and risk reduction



**FortiAuthenticator**  
Identify users wherever they are and enforce strong authentication



**FortiToken**  
One-time password application with push notification



**FortiClient Fabric Agent**  
IPSec and SSL VPN tunnel, endpoint telemetry and more



**FortiGuest**  
Simplified guest access, BYOD, and policy management



**FortiPAM**  
Control & monitoring of privileged accounts, processes, and systems



**Free Assessments**  
Validate existing network controls for NGFW, Email, and SD-WAN



**FortiOS**  
The Heart of the Fortinet Security Fabric for consistent management



**Gartner**  
The most current Magic Quadrant Reports are available for download



## Fabric Management Center: NOC



**FortiManager**  
Centralized management of your Fortinet security infrastructure



**FortiGate Cloud**  
SaaS w/ zero touch deployment, configuration, and management



**FortiMonitor**  
Analysis tool to provide NOC and SOC monitoring capabilities



**FortiAIOps**  
Network inspection to rapidly analyze, enable, and correlate



**FortiExtender Cloud**  
Deploy, manage, and customize LTE internet access



**FNDN**  
Exclusive developer community for access to advanced tools & scripts



## Open Ecosystem

The industry's most extensive ecosystem of integrated solutions



**Fabric Connectors**  
Fortinet-developed



**DevOps Tools & Scripts**  
Fortinet & community-driven



**Fabric API Integrations**  
Partner-led



**Extended Ecosystem**  
Threat sharing w/ tech vendors



## Fabric Management Center: SOC



**FortiDeceptor**  
Discover active attackers inside with decoy assets



**FortiNDR**  
Accelerate mitigation of evolving threats and threat investigation



**FortiEDR**  
Automated protection and orchestrated incident response



**FortiSandbox**  
Secure virtual runtime environment to expose unknown threats



**FortiAnalyzer**  
Correlation, reporting, and log management in Security Fabric



**FortiSIEM**  
Integrated security, performance, and availability monitoring



**FortiSOAR**  
Automated security operations, analytics, and response



**FortiXDR**  
Cross-platform forensics that provides automated response



**FortiTester**  
Network performance testing and breach attack simulation (BAS)



**SOC-as-a-Service**  
Continuous awareness and control of events, alerts, and threats



**Incident Readiness Service**  
Digital forensic analysis, response, containment, and guidance



## FortiCare Support Services



**FortiCare Essentials**  
Base-level service, limited support



**FortiCare Premium\***  
24x7x365 w/ response SLAs



**FortiCare Elite\*\***  
Enhanced SLAs and issue resolution



**FortiConverter**  
Migrate legacy firewall configuration to the latest FortiOS

\* FortiCare Premium is formerly 24x7 Support. Lower support price for Switches and APs

\*\* Response time for High Priority tickets. Available for FortiGate, FortiManager, FortiAnalyzer, and FortiSwitch, and FortiAP.



## FortiGuard Threat Intelligence

Powered by FortiGuard Labs

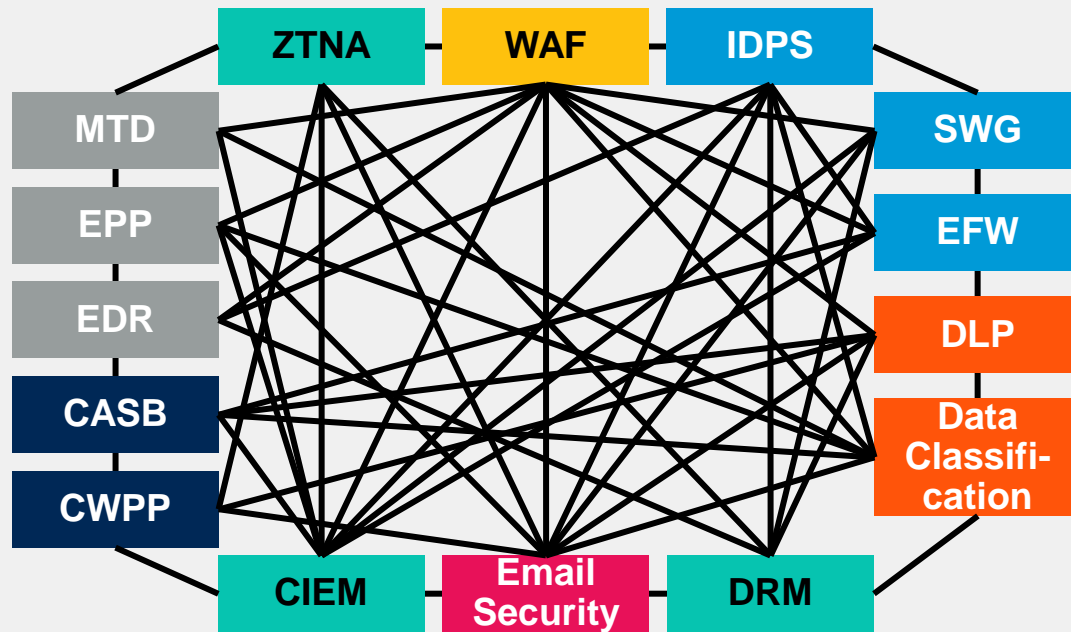


**FortiRecon**  
Digital Risk Protection Service to mitigate credible security threats

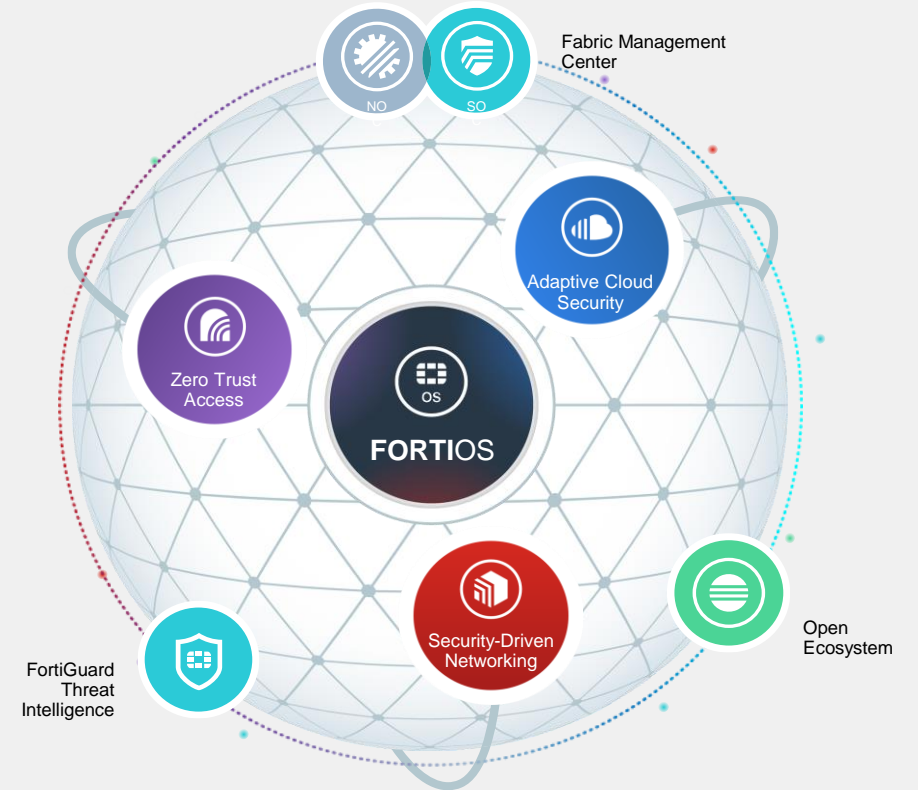


# Gartner Cybersecurity Mesh Architecture (CSMA)

Gartner®



FORTINET®



Executive Guide to Cybersecurity Mesh, 2022

Felix Gaehtgens, James Hoover, Henrique Teixeira, Claudio Neiva, Michael Kelley, Mary Ruddy, Patrick Hevesi. As of October 2021

































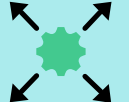





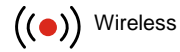



This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from Fortinet.



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# Open Ecosystem

500+ Best-in-class integrated solutions for comprehensive protection

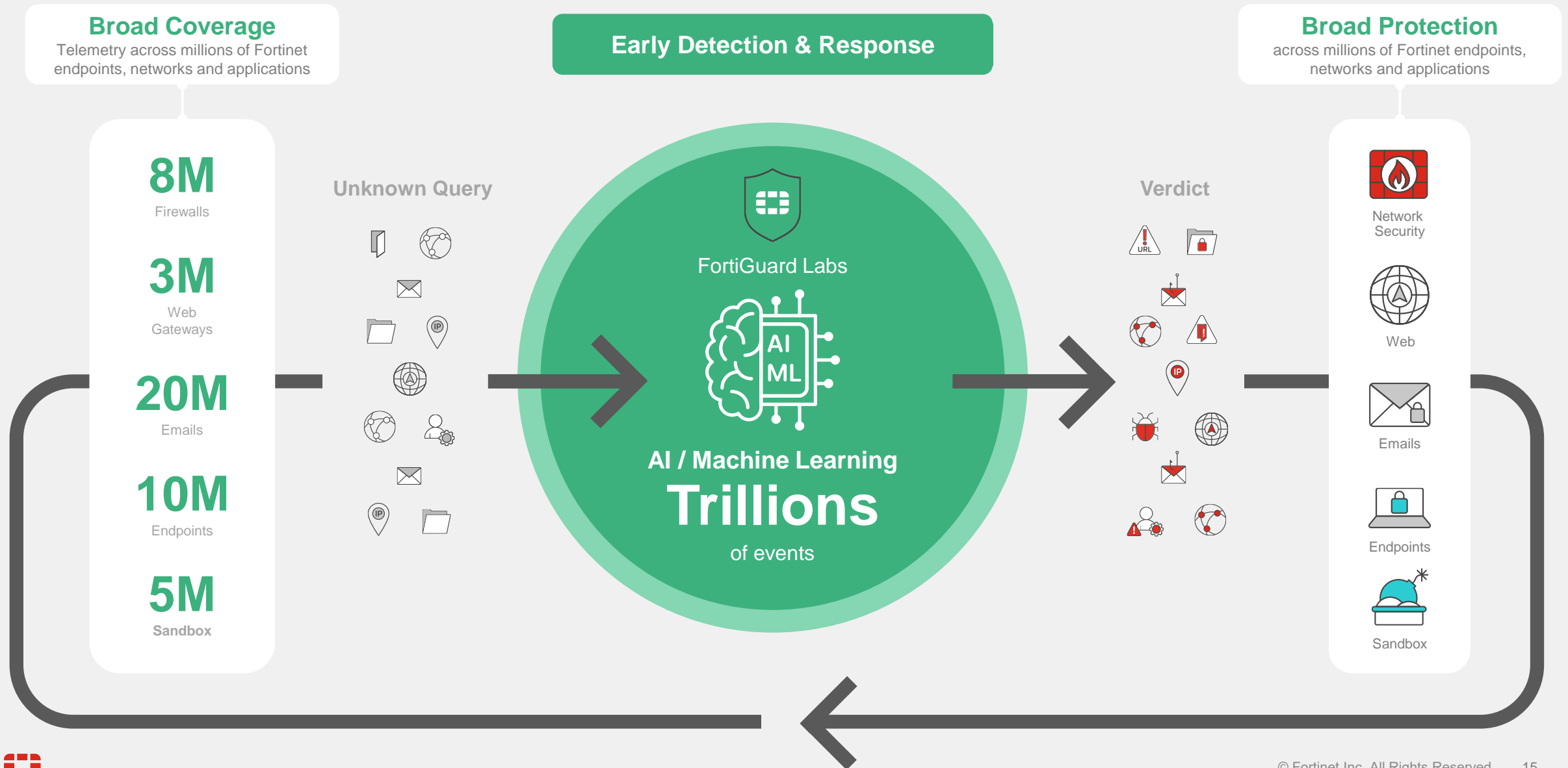
 <p><b>Fabric Connectors</b></p>	<p>Fortinet-developed deep integration automating security operations and policies</p>	 	 	 	 	 
 <p><b>Fabric APIs</b></p>	<p>Partner-developed integration using Fabric APIs providing broad visibility with end-to-end solutions</p>	 	 	 	 	 
 <p><b>Fabric DevOps</b></p>	<p>Community-driven DevOps scripts automating network and security provisioning, configuration, and orchestration</p>	 	 	 	 	
 <p><b>Extended Ecosystem</b></p>	<p>Integrations with threat sharing initiatives and other vendor technologies</p>	 	 	 	 	

Figures as of March 31, 2021

Note: Logos are a representative subset of the Security Fabric Ecosystem



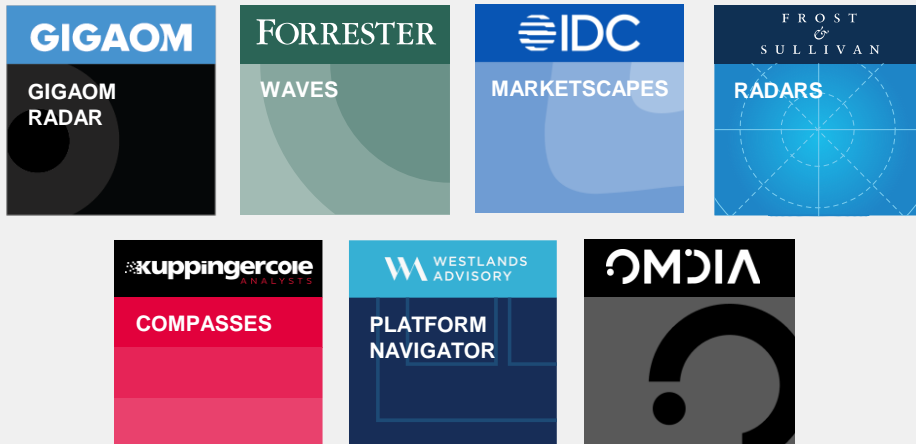
# FortiGuard AI-Powered Security at Breadth and Scale



# 90+

## Industry Analyst Research Validates Fortinet Across Networking and Security

Fortinet is one of the most validated cybersecurity companies in the world. Fortinet is continually positioned in a leadership position across more than 90+ research reports from the major industry analyst firms like Gartner, IDC and Forrester, and is included in 8 Gartner Magic Quadrants.



**Gartner**  
Leader in Magic Quadrant for SD-WAN

**Gartner**  
Leader in Magic Quadrant for Network Firewalls

**Gartner**  
Visionary in Magic Quadrant for Enterprise Wired and Wireless LAN

**Gartner**  
Challenger in Magic Quadrant for Single-Vendor SASE

**Gartner**  
Honorable Mention in Magic Quadrant for Security Service Edge

**Gartner**  
Challenger in Magic Quadrant for Security Information and Event Management

**Gartner**  
Niche in Magic Quadrant for Endpoint Protection Platforms

**Gartner**  
Honorable Mention in Magic Quadrant for Access Management





The Fortinet logo is centered on a black background. It features the word "FORTINET" in a bold, white, sans-serif font. The letter "O" is stylized with a red and white grid pattern. The background is decorated with several dark gray geometric shapes: a large semi-circle at the top, a large semi-circle at the bottom, a square in the middle, and a vertical bar on the right. There are also three red horizontal bars: one at the top left, one in the middle right, and one at the bottom left. A grid of small white dots is visible in the bottom right area, partially overlapping a dark gray square and a vertical bar.

**FORTINET**